

# Graduate Recruitment Consultant

## Competitive Salary and Comprehensive Benefits Package

A career in specialist recruitment - handling the careers and aspirations of people at all levels - and thus directly influencing their lives - is something most people never have the opportunity to do. Recruitment consulting is a career that is all about matching people to organisations.

### Opportunity

Working within one of our four offices across the East of England - our Graduate Training Programme will develop you into a Recruitment Consultant capable of achieving great success. Your role will be to develop and manage your own portfolio of clients and source the most suitable candidates. You will have the opportunity to consult to and advise decision makers in many different types of businesses, and make the most of your broad range of skills and talents.

Recruitment consulting at Pure allows you to work with a great deal of autonomy while being supported by a well established, experienced team and company structure.

### What does the role involve?

A Recruitment Consultant's role is demanding and diverse. On any given day, amongst other things, you are likely to be involved in the following:

- Developing a network of candidates from a variety of sources including advertising, professional networking sites, referrals and the company's own database.
- Building relationships with existing and new clients (within a wide variety of businesses and organisations) - via the telephone and face-to-face meetings - in order to understand their business and recruitment needs, and to provide advice on matters, such as; the current market and salaries.
- Matching suitable candidates to roles - ensuring both the client and candidate receive the very best customer service.
- Working to challenging sales targets, achieving incentives and bonuses, and having fun!

### Essential skills required:

- You must be a hard-working, articulate and committed graduate with the desire to work in a fast paced and target-driven sales environment.
- You will have the natural drive to "go the extra mile" and deliver a first class service to all customers, at all times.
- It goes without saying, that you will be self-motivated, confident working in a team and independently and a fast learner.
- Prior sales experience is desirable, but not essential. However, you must be able to demonstrate a track record of achievement - in your working or academic life, or extra-curricular hobbies and interests.

Pure is a business that values and invests in it's staff. We are offering a competitive salary together with numerous benefits including a bonus scheme, pension, health care and 25 days annual leave.



"You are part of an organisation that likes to innovate - thats very exciting."  
Caroline



"There is always an exciting project to be involved with."  
Paul



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